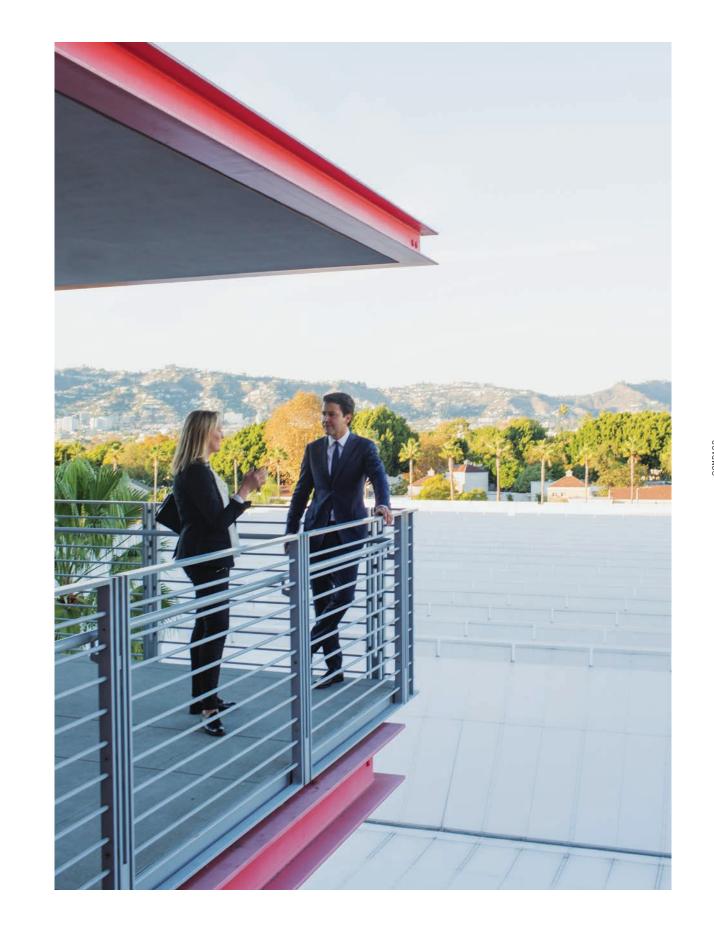
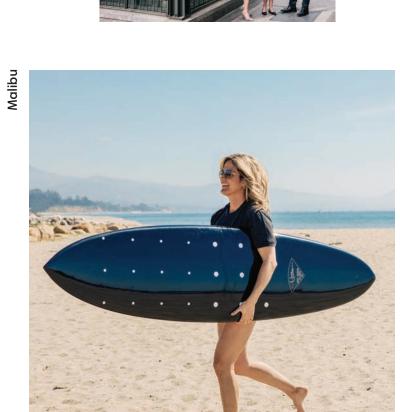


Compass is building the first modern real estate platform by pairing the industry's top talent with technology to deliver an incomparable experience for everyone, from the first-time buyer to the seasoned seller.







An innovative brokerage:

### We're a community of unparalleled agents

The decision to buy, sell, or rent a home is too important to get wrong. By elevating the most personal parts of the process and using technology to simplify the rest, Compass agents guide their clients with precision and nuance — all in service of our mission.











COMPASS Activity AT Amanda 7 All Comments Listing updates Today AT Amanda T is now a collaborator 1:00pm Amanda T commented on 5:12pm 169 Main Street I really like this listing. Very close to everything 5:12pm 344 Hillcrest A 4 Spruce Street is now available \$3,250,000 ★ Leonard S saved 5 listings \$3,250,000 5 BD 3.5 BA 3,900 SF 218 Centre Drive

The operating system for real estate:

### We're a tech company reinventing the space

Compass is changing how agents and clients navigate finding or selling a home, making it more intuitive, centralized, and collaborative. Our platform allows agents to spend less time on busy work and more time on higher-value strategies so clients feel confident and supported throughout their real estate decisions.

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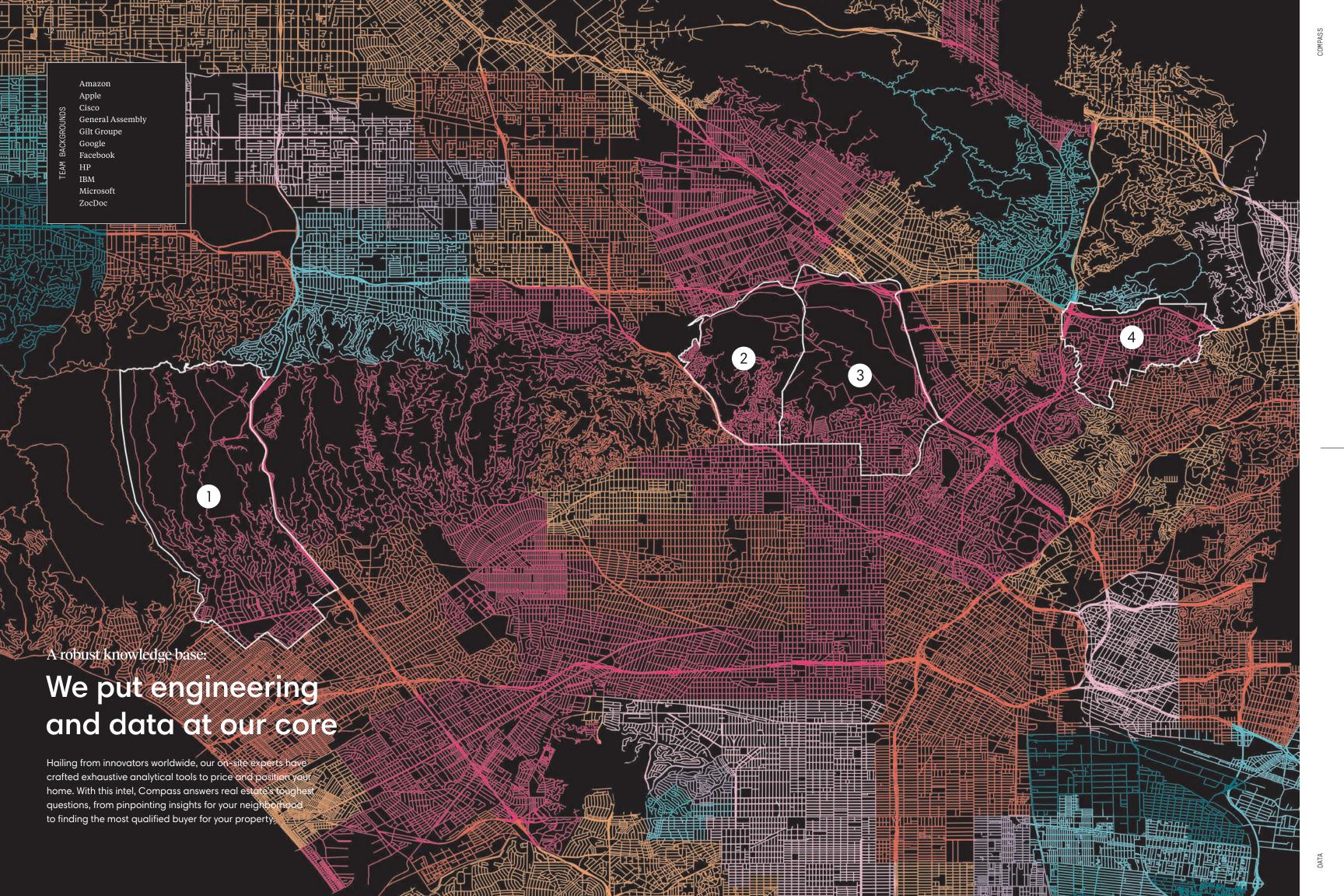
American Express
Bloomberg LP
Blue Apron
HBO
Lazard
Merrill Lynch
L'Oréal
One Fine Stay
Percolate
Sotheby's Auction House
Uber

A pedigreed foundation:

# We're a diverse team with a single vision

With the solutions-driven mindset of a startup, Compass brings together the world's sharpest, most creative professionals across every vertical — software, finance, e-commerce, consulting, luxury goods — to transform an industry long in need of disruption.





Condé Nast
eBay
Gensler
J. Walter Thompson
Leo Burnett
McCann Erickson
NPR
Publicis Groupe
SFMoMA
Sony
Twitter

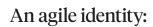


A full-service agency:

#### We bring rigor to real estate marketing

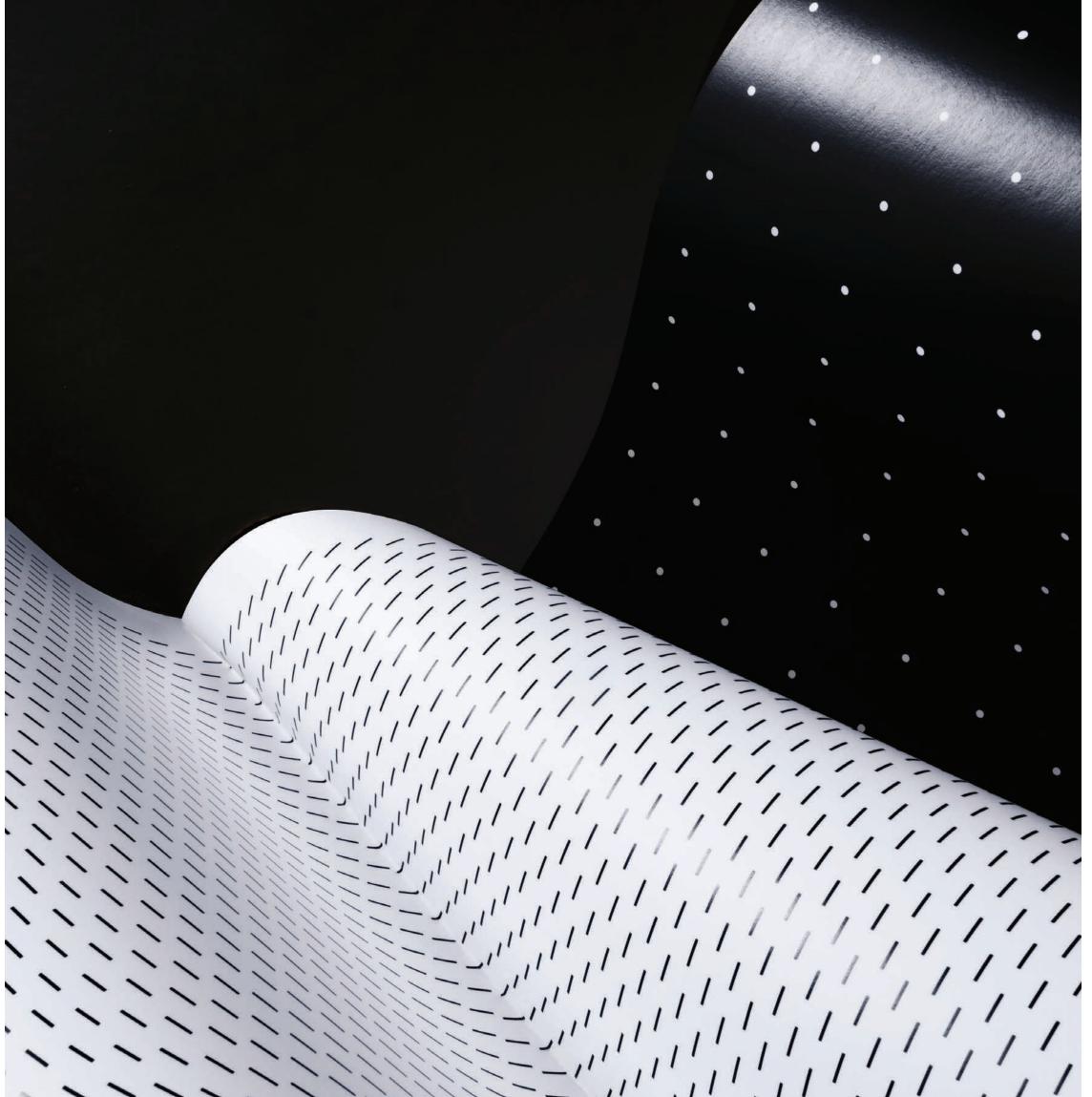
With an in-house studio from the worlds of art, media, interiors, and advertising, Compass pays homage to the aesthetics of our homes and the knowledge of our agents with every design decision. These visual foundations build the world's first modern real estate brand: luxurious, dynamic, and instantly recognizable.





#### We balance form and function

Our patterns and palette powerfully convey our brand name and promise: to be a guiding force for our clients. Reminiscent of navigation and topography, these motifs can take Compass to any city, neighborhood, or property type, while our two-tone system allows imagery to be the star.









**Collections** 





community

A flexible logo system:

#### We know the nuances of a complicated business

From new development projects to proprietary tools, concierge services to top-ranked agent teams, our visual approach allows the Compass spirit — simultaneously simple and elegant — to embrace an ever-growing offering.







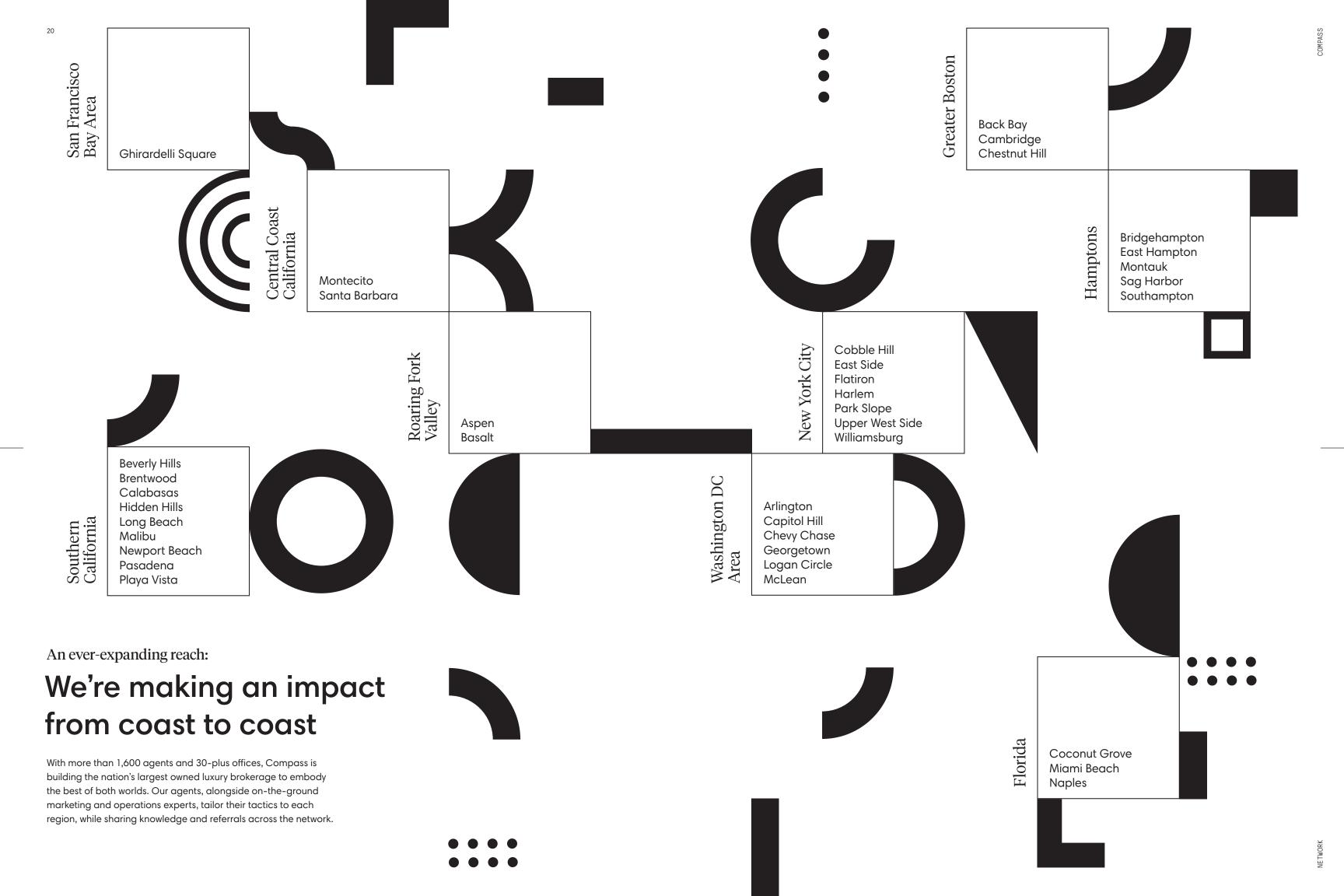


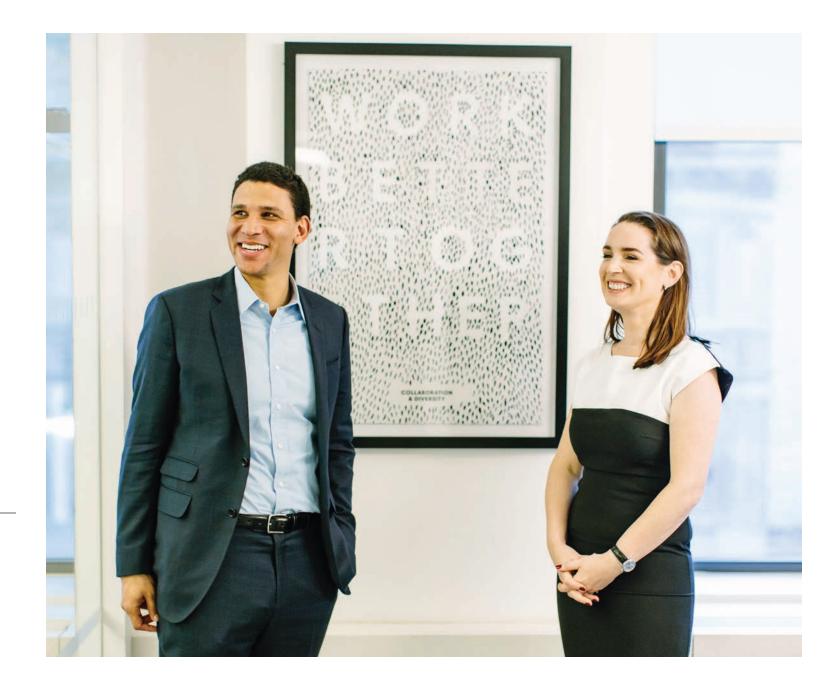


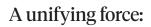








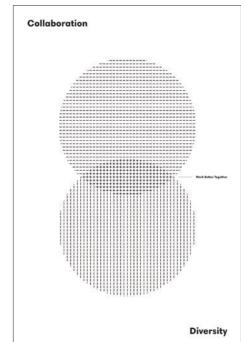


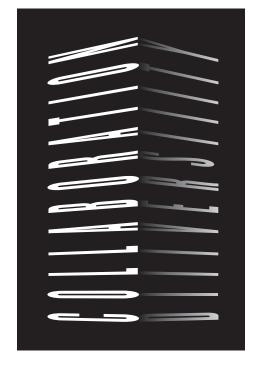


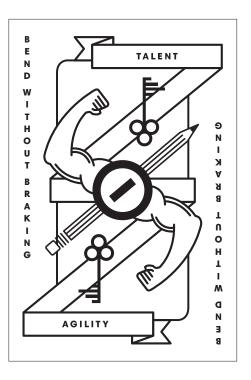
#### We believe real estate has a higher purpose

Guided by strong values and a clear mission, the Compass leadership team is comprised of experienced entrepreneurs across finance, strategy, engineering, and marketing. They have joined forces to solve real estate's most complex challenge: helping everyone find their place in the world.

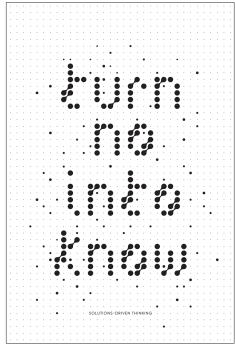


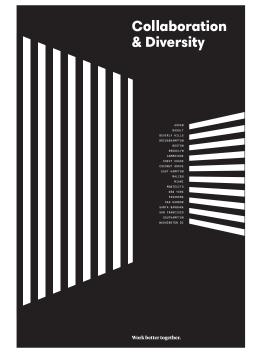


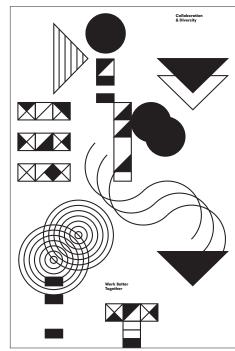


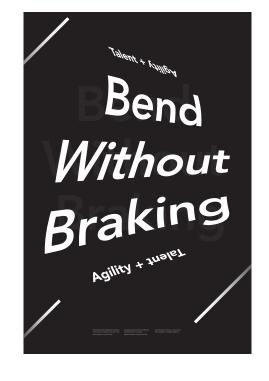












"And it's no wonder Compass has shaken things up: As anyone who's ever tried to rent or buy property knows, the experience is loaded with pain points—exactly the type of stuff that turns mere ideas into thriving startups."

**Fast Company** 



Compass believes that no matter the style, size, or address, the homes we represent are a reflection of the vibrant lives led within their walls, and we strive to tell the distinct story of each one.





From lavish East End estates



and modern Miami retreats



to glamorous Manhattan townhouses



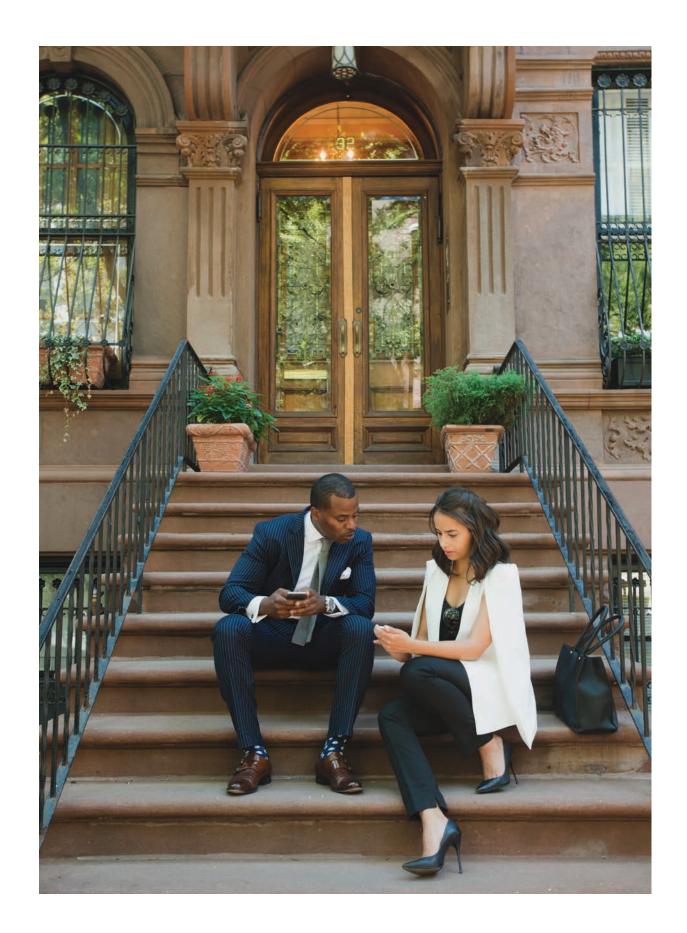
and historic Bay Area mansions



We're guiding America through a smarter, simpler, more sophisticated real estate experience.



Compass partners our in-house ad agency with a robust software team to build the industry's first hybrid real estate model, where high-tech meets high-touch solutions tailored to every client.





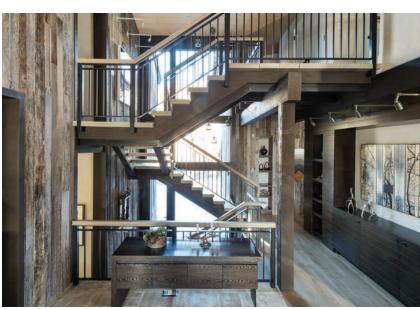
A focus on photography:

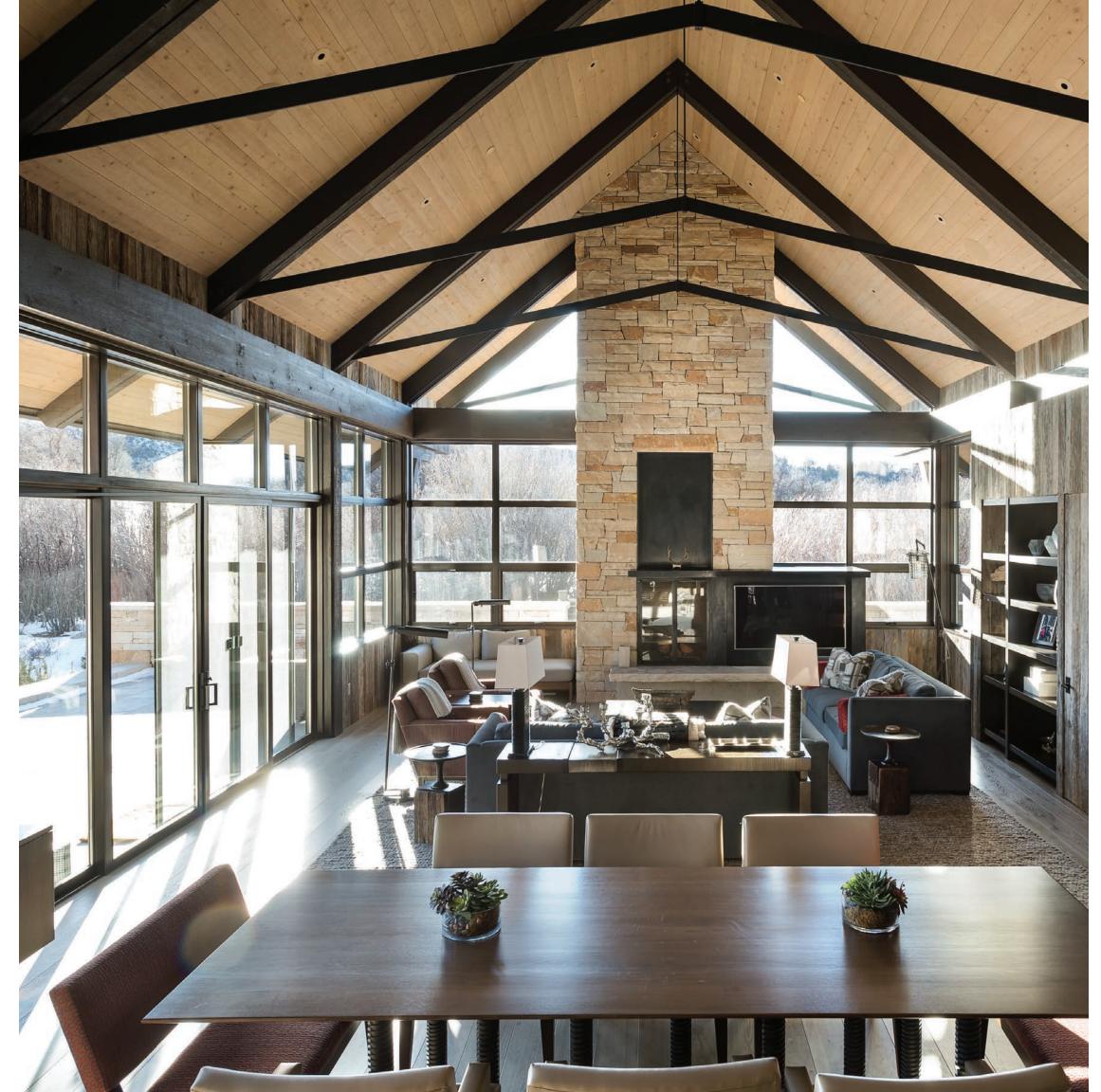
#### We view real estate like an art director

Our interior images think about each room as a living space and every address as a prospective home. Whether a Mediterranean villa overlooking the Pacific, a sleek Rocky Mountain cabin, or a tropical compound on Biscayne Bay, Compass photography hints at how life would feel in each home's embrace.









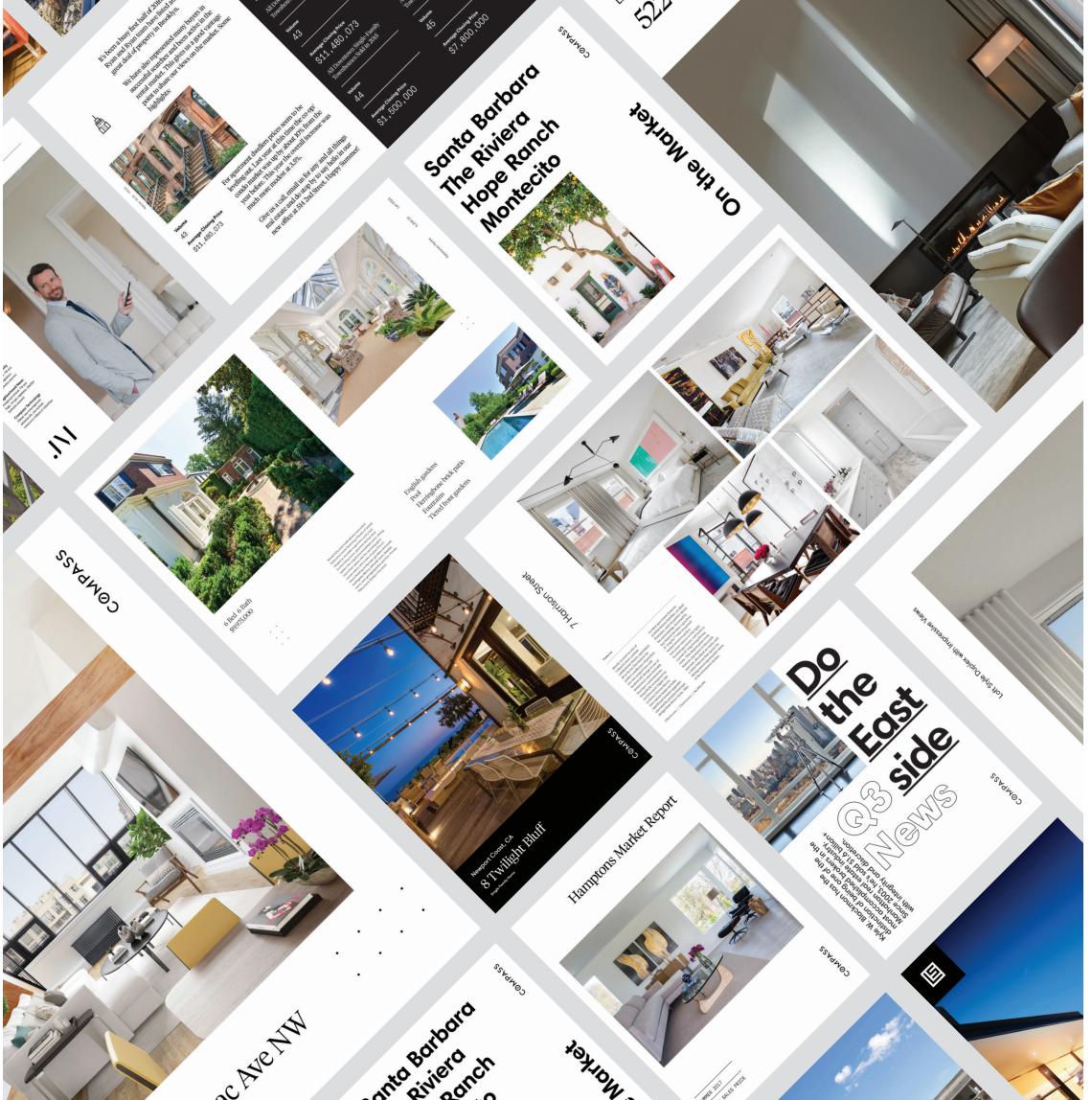






#### We show your home in its finest light

Immersive images and precise layouts elevate our magazine and newspaper ads, while Compass showsheets, postcards, and brochures command and hold attention. With this cohesive ecosystem, your home is personalized and packaged, keeping buyers engaged from opening shot to closing sentence.





## We engage buyers with our unique story

A celebration of design, innovation, and our finest properties, our company publication Compass Quarterly brings our offering to life in a seamless narrative. From original articles to commissioned shoots, Compass homes form the cornerstone of this integrated marketing tool.



54

A powerful media presence:

#### We broadcast our most newsworthy listings

With the expertise and connections of a seasoned, in-house communications team, Compass listings — and the insights of the agents who represent them — get endless ink across print and digital outlets, nationally and locally.



















COTTAGES & GARDENS

The Washington Post



**Forbes** 

MANSION GLOBAL

**USA TODAY** 

Los Angeles Times

**Bloomberg** 

BAZAAR

**IHUFFPOSTI** 

The Boston Globe

Robb Report



Brownstoner

domino

The New York Times

NEW VORK,

**TOWN&COUNTRY** 

FINANCIAL TIMES

The Hiami Herald

**DECOR** 



















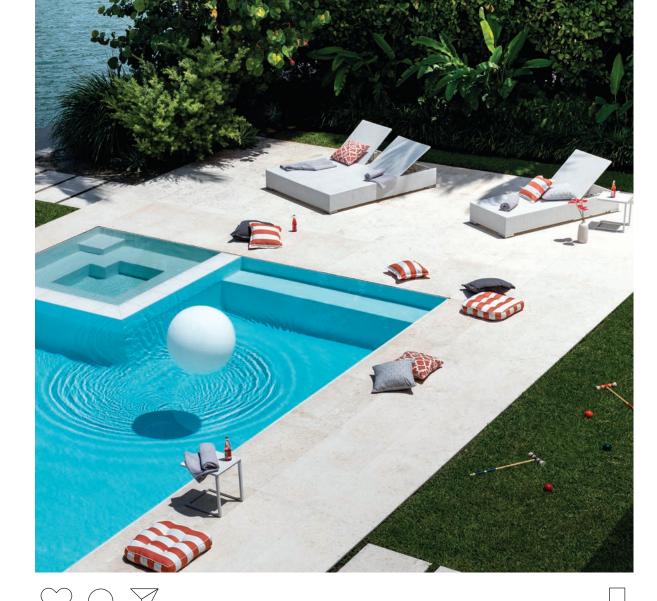


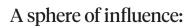








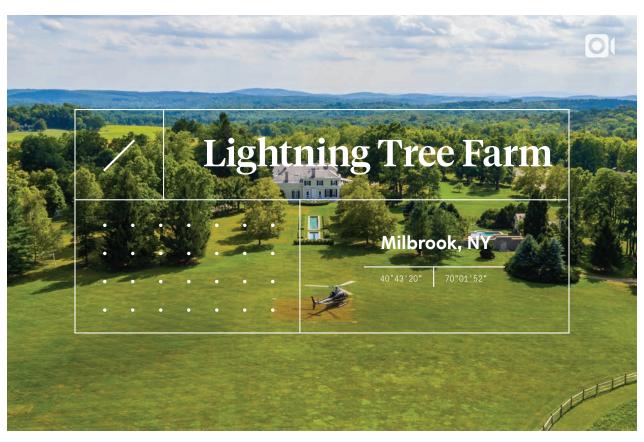


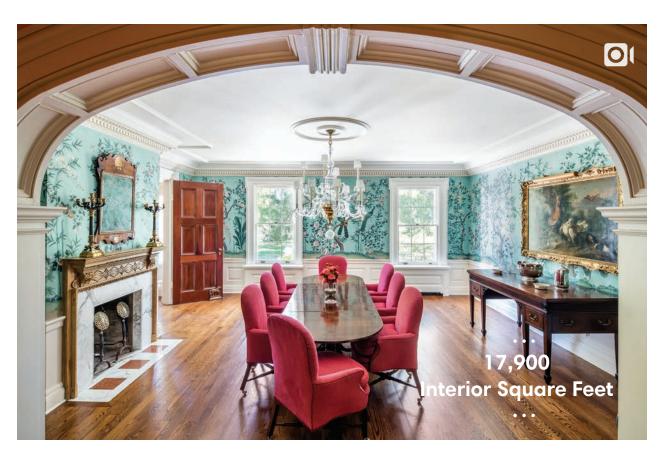


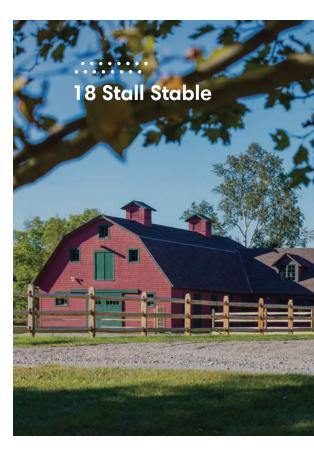
#### We position your home for hearts

Part of a cutting-edge creative initiative, Compass leverages the power of Instagram's most compelling personalities to style and showcase our homes in never-before-seen ways and garner access to their prolific followings.









 $\triangleright ||$ 

The reel deal:

#### We bring listings to life, one frame at a time

By mastering the art of cinematic listing videos, Compass agents capture your property's 360-degree vibe (surroundings, amenities, architectural details) in an immensely shareable, traffic-driving format for digital campaigns. Consider it the ideal trailer before a private showing or open house.

Schedule a Visit





Doug Leibinger







#### Masterfully Renovated Kalorama Home

wasterium and interactional services of a gracious entry hall, formal livin room, gourmet kitchen that opens into a spacious breafast room, dining room that opens into the stunning glass conservatory with 5 sets of glass French doors leading to the rear gardens and pool,

\$9,975,000 6 Bed 6.5 Bath

Schedule a Visit



Take a Tour



An elegant email architecture:

#### We ensure your home's delivery is impeccable

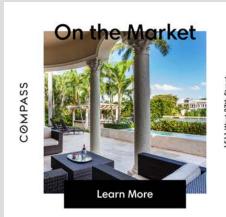
Plenty of white space, clear calls-to-action, and customizable messaging distinguish our newsletters, whether our agents are announcing an exclusive, inviting buyers to an open house, or informing sellers about actionable market data — all with the speed and trackability Compass clients expect.



::::::



Get in Touch



imagine an isyllic sanctuary nestled on a private island encicive on Miamil Beach where fine linking, serenity and nature meet; a haven of pure beauty, exceptional architecture, design, tranquil water views and breathtaking sunsets. Play to Win on your custom NBA quality basketball court, relax at your salt water pool of be whisked away on your yacht. Meticulously redesigned in 2009.





7 Bed | 10.5 Bath | \$20.498,000







Above in Glen Park



Located in desirable Glen Park, 11 Harper Street is a two bedroom, one bathroom single family home with two decks, a hot tub, a one car garage, and 180 degree views. Built in 1900, this charming urban cottage has windows on all sides. 11 Harper Street welcomes you via a high gate that creates a sense of seclusion and leads to the two decks, the upper one with views of Twin Peaks, downtown, Bay Bridge and Bernal Hill.

#### **Cozy Built-In Seating**



The dining area has cozy built-in window seats, the living room has a working fireplace, and the kitchen is set apart by a long custom-built island topped with a distinctive hardwood slab. The on features quartz countertops, stainless steel appliances atage-style pendant lighting. Also on this level you'll find a



Just Sold



**View Property** 



3 BED | 2.5 BATH | \$21,500,000

#### COMPASS



Penthouse \$3,450,000







6110 Merritt Drive



COMPASS



20 Westgate Lane Cohasset, Massachusetts

3 Bed 2 Bath \$1,195,000



estate on breathtaking and serene cul-de-soc. True custom gourmet chefs kitchen, walls of windows with natural lighting complement dramatic, open spaces & high ceillings perfect for ntertaining. Swimming pool & tennis court & views of golf course



Hanneman + **Gonzales Team** 617.480.7775



**Private Waterfront Estate** in Southampton

This gracious 3,385 SF three bedroom, three-and-a-half bath



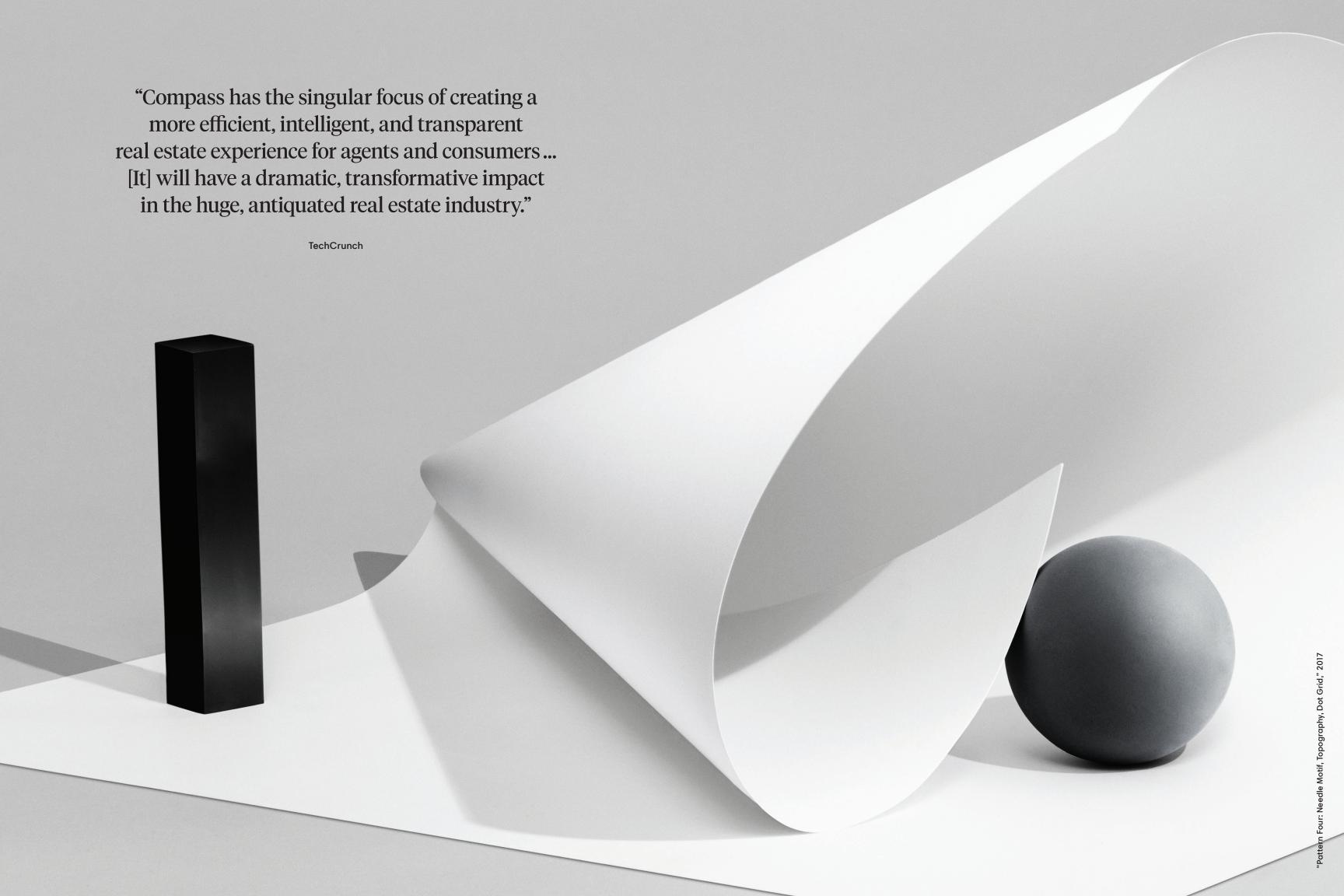














## We engineer speed without forgoing style

Devised by members of our 80-plus engineering and design teams, our proprietary Marketing Center tool allows your Compass agent to customize and print all the selling essentials — brochures, showsheets, postcards — in mere minutes.



Self Bent New Developments: Clients Agent Yooks.

Valuation | Pacific Steet:

Valuation | Pacific Street:

Valuation | Pacific Street:

Valuation | Pacific Street:

Next result uses a weighted average of the previous estimates to end to numinary.

Self-Record to make:

Self-Record | Pacific Street:

Turn as Dissent Lodge

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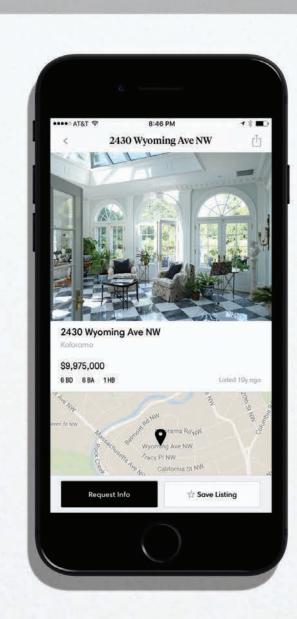
Self-Record | Pacific Street:

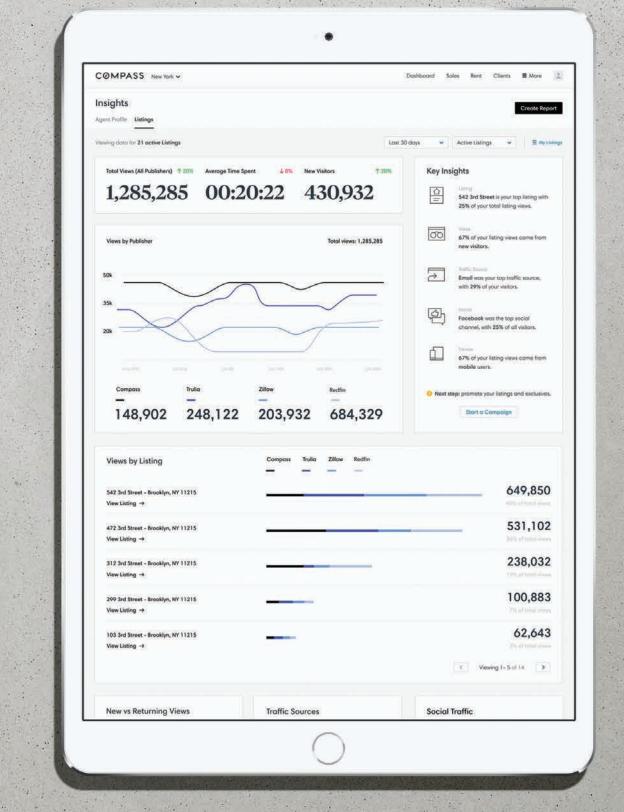
Page | Pacific Street:

A comprehensive digital domain:

#### We service our sellers with clarity

By merging the art of print marketing with the science of our datadriven tools (Valuation, Network, Insights), Compass agents make identifying your transaction's most indispensable information right buyer, right price, right time—faster and more transparent.





# Weput OUIT A mission-driven method clients first.

At Compass, we believe no barrier should stand between where you are and where you belong. Hear from four clients who've partnered with our agents throughout the buying, renting, and sales process. Have you found your place in the world?

After working in the Bay Area and traveling the globe in the name of R&D, data scientist Ferris Jumah had an idea for a bicoastal startup. For it to succeed, a New York City rental on his launch timeline was vital. The clock was ticking.

"As a Silicon Valley transplant going through a Manhattan apartment search, I spoke to 100 brokers, visited 47 units, and utilized eight software platforms before discovering Compass. The tech experience with the Collections tool was so pleasant and made my hunt 10-times more productive. Plus my Compass agent really owned our search, reminding me of a value held at my former employer Linkedin: 'Acting like an owner.' She found what I was looking for: right size, fair price, ideal neighborhood, and a signed lease within 48 hours of working together."

When a new job beckoned, the first step for the Gonzalez family — Heather, a policy analyst, Arturo, an economist, and William, their toddler — was selling their sleek Washington DC condo. Next? Finding their dream home out west.

"I've worked with other brokerages, and my dealings with Compass were markedly hassle-free. My agent's advice on prepping our condo for market was spot-on; an offer came in hours after the initial open house. A few days later we had multiple bids, eventually receiving a record price for the building. Flash forward, and we discovered our 1920s bungalow in Berkeley with another Compass agent, who scouted neighborhoods, gave us intel about repair costs, and assembled a stand-out offer that won. From Potomac to Pacific, it's been a dream come true."

Change of scenery. Shorter commute.
Attorney Cheryl Knopp had her reasons.
But when it came to selling her home, a
Manhattan apartment purchased at the
market's peak, she needed a guaranteed
return on her most prized investment.

"Transitioning out of your home is stressful. In fact, I'd tried unsuccessfully to sell my Upper West Side co-op apartment with another broker and then was introduced to my Compass agent. She didn't just have a single, one-size-fits-all game plan but a strategy customized to my apartment and my goals. From the marketing materials to the open houses, the process was much smoother with a whole group of experts working to help me. Plus after I sold it, she introduced me to another great Compass agent for short-term rental advice. Talk about full service."

Sometimes you just know. When
Boston-area e-commerce executive
Peter Givertzman approached his future
home, a modernized Federal Revival
replete with antique barn, his first
comment was—"Call the kids."

"I imagined my wife using the barn as an art studio while the kids played volleyball on the lawn. We already owned a Victorian nearby, but our Compass agents destressed buying and selling a historic home through data-driven insights and personal service. The team presented comparable properties through the Valuation tool and a marketing plan via the Listing Presentation. Between a smart pricing strategy and outreach across print and digital, they sold our beloved home in a matter of days—and for far above the asking price."

