

• • •



Our mission is to help everyone find their place in the world.

Snyder Group

COMPASS



DEAR VALUED CLIENT,

Thank you for allowing us the opportunity to explain our company's marketing services. In our experience, we have discovered that property owners have some common objectives when selling their property.

- To obtain a sale "within a reasonable amount of time"
- To have confidence your property will be represented professionally
- To enter into an agreement where you are certain the tasks involved with real estate transactions will be handled thoroughly

In the pages that follow we will explain how our professionally designed marketing programs can accomplish your specific objectives.

We believe you will find like many satisfied clients before you, that the combination of our marketing systems, coupled with trustworthy ethical practices, has established our company as this area's best choice for real estate.

Vylen Sugar



A message from our founder

My earliest inspiration for Compass came from someone I greatly admire who is now an agent at Compass: my mother. Growing up, it inspired me to see how hard she worked and how much she cared about the people she served.

Today, the thousands of incredible entrepreneurs who make up our coast-to-coast community of real estate agents continue to inspire me and guide our vision for an industry reimagined at Compass.

We invite only the most talented, highest-integrity professionals in the country to join Compass and then we give them what my mother never had: the same incredibly high level of support, care, and expertise that they provide to sellers like you.

Partnering with top technology, business, and marketing leaders, we've developed a fleet of these world-class entrepreneurs to ensure every step of your experience is seamless. As you'll find in the pages that follow, we've made it our mission to invest in our agents so that they can invest in you, from granting buyers an exclusive first look at your home to empowering you with interest-free loans to make improvements to your property for a faster, more lucrative sale.

Like you, I understand the importance of choosing an advisor with the utmost integrity and skill. Buying or selling a home is often the most important financial decision a person will make in their lifetime; it can help make the future you imagine for yourself and your family possible. But it's also about finding a property, a neighborhood, a community that makes you feel like you truly belong — which is why at Compass, we know that the key to selling your home is to help its next owner fall in love with it, the same way you did.

The agents of Compass inspire me daily, but the community we've built together is wholly inspired by you. I want to thank you for providing this opportunity to the agent in front of you, and by extension, to all of us at Compass. Your trust is something we don't take lightly and I am personally committed to providing every resource at our disposal to achieve your goals. Our mission is to help everyone find their place in the world and we're honored to help you embark on your next chapter, wherever it may lead.

Sincerely,

Robert Reffkin
Founder & CEO

• • •

• • •

DYLAN SNYDER

President/CEO The Snyder Group

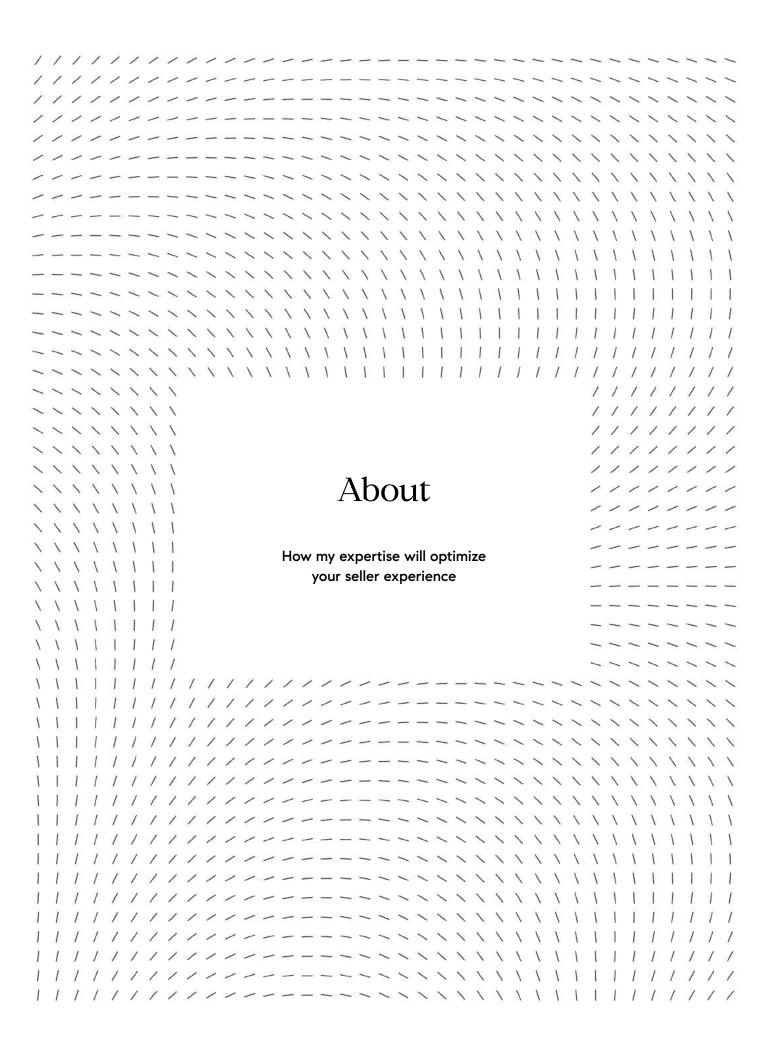
Dylan Snyder knew from a young age that the business of real estate was where he wanted to be, and has made good on that dedication. A second-generation real estate professional and lifelong Floridian, Dylan has thrived in his chosen career since making the full-time commitment in his early 20s. Based in Palm Beach, Dylan can rightly claim vast knowledge about Florida real estate, and his depth of experience gives a distinct edge to his elite clientele. Dylan is founder of the Snyder Group, among the top producing real estate teams in the state, closing tens of millions of dollars in annual sales. The real estate experts who comprise the Snyder Group have proven their acumen in producing successful buying and selling strategies.

Dylan believes strongly in the value of a lifelong client relationship. Voted one of the Top 100 Most Influential People in the U.S., Dylan has demonstrated time and again how dedication, integrity, and a positive attitude deliver consistently top-notch client service. The team Dylan has assembled as part of the Snyder Group consists of seasoned specialists and a dedicated marketing department, ensuring that buyers get the best and most current information available, and sellers' properties are thoroughly and strategically represented.

As a licensed Realtor with over 18 years of experience, Dylan's credentials and achievements are many. He holds membership in the National Association of Realtors, certifications as an e-PRO internet marketing specialist, Seller Representative Specialist, and Certified Luxury Home Marketing Specialist, as well as designation from the Graduate Realtor Institute.

Personally, Dylan enjoys keeping up with an active lifestyle, sharing Florida's wealth of amenities with his wife, Elisa, and their four children. Dylan is equally ready to share the Florida he knows and loves with his clients. Passion is just the beginning. Contact Dylan and the Snyder Group today for a personalized experience with the top professionals in the business.





The Snyder Group

Team Description

The Snyder Group offers a wealth of knowledge of the Palm Beach real estate market as well as professionalism and unbeatable negotiating skills.. The team's unbridled passion for real estate and helping clients is like none other. You can expect nothing less than an easy real estate transaction with people that truly care about you and your family.



Our Stats

\$500m

Total sales

15%

100

Sales growth year over year

Transactions to date

\$6m

60

Record sale Collective years in real estate

OUR TEAM



JOHN CLAIRMONT

Realtor/Director of Luxury Sales

John Clairmont. is a native Floridian, and is from the small town of Port Charlotte on the South, West Coast of Florida. Growing up on the Gulfs crystal blue waters & white san-dy beaches has instilled in him an appreciation for sea life, coastal living, lush golf greens and of course, The Tampa Bay Buccaneers. John has a unique sense of humor and an impressive ability to impersonate anyone. John also pos-sess an intuitive mastery to connect with people, knowing what their needs are before you they do. When John isn't using his eccentric abilities, he enjoys the simpler things in life, like spending time at home with his two boys.



EVAN DAVIS

Real Estate Consultant

Evan Davis developed an affinity for real estate at a young age as he was brought into the industry by his father, an appraiser. After high school, he enrolled in the real estate program, Alabama Center for Real Estate (A.C.R.E.), while attending the University of Alabama to study business. After graduating, he jumped straight into real estate fulltime and moved to Jupiter, where he started his career with The Snyder Group, During the process of consulting, shopping, negotiating and closing, Evan will stop at nothing to ensure that your home search concludes with a home that meets your needs and matches the vision of the lifestyle that you had in mind. Evan makes sure that the home buying process is a pleasant and effective process by staying organized and constantly communicating with his clients.



CAREY MURRAY

Real Estate Consultant

After leaving California for Florida in 1970, Carey started her career in real estate in 1987, and she obtained her Broker's license in 1990, and continued her career for 20 years in the Florida Keys where she raised her 4 chil-dren. Her son, Dylan and Carey relocated to Palm Beach County in 2003, where they continued their real estate business in Jupiter, and where 3 of her children, along with her 4 beautiful grandchildren live. Carey brings passion, integrity and commitment to help-ing people find their dream home, or ideal vacation resi-dence. Whether you are a first time buyer, or a seasoned investor, it is always Carey's pleasure to help guide and advise you every step of the way.



MICHAEL DASILVA

Real Estate Consultant

Michael DaSilva is a fun-loving, self-driven fami-ly man who's been selling residential Real Estate in the Jupiter, Florida area for more than 6-years. Now working with the award-winning Snyder Group, consistently ranked among the top 1 percent of teams in South Florida for total units sold and gross volume of sales, Michael specializes in working with buyers and takes pride in helping clients throughout the entire Real Estate transaction to make it as smooth as possible.

His outgoing personality, creative thinking, cou-pled with his commitment to detail, and customer service and satisfaction are all welcomed by his clients.



Richard Ortega

Inside Sales Agent

Richard Ortega's position as the Inside Sales Agent for The Snyder Group consists of following up with high volume of inquiries they receive on a daily basis. Richard is a young up and coming realtor who grew up in Palm Beach County and has been traveling his entire life. His knowledge of different cultures has helped him to better understand that each client has different needs and wants based on their own cultures and upbringing. Fluent in English, Spanish, and Portuguese, Richard is ready to help his clients achieve their goals and find their dream home, no matter where they're from! Richard's real estate business has one mantra: It's all about you.



Rachelle Cordero

Executive Assistant

Rachelle Cordero is a true Florida native who grew up in Jupiter and Key Largo. She received her Associate of Applied Science in Patisserie and Baking from Le Cordon Bleu in 2010. She started in the field as a specialty wedding cake maker, but quickly realized she was more interested in the business management side of things. She decided to take a chance and switch into Real Estate, where she has remained excited and committed to helping ensure smooth transactions and continued relationships.



Brynn Blizzard

Snyder Group Intern

Brynn Blizzard is a pre-junior at Drexel University in Philadelphia, Pennsylvania. She's in the LeBow College of Business double majoring in Legal Studies and Real Estate Management & Development. Brynn grew up in a Maryland suburb of Washington, D.C. with her seven siblings. She has been surrounded by business and property management her whole life and is excited to be starting her professional career by participating in cooperative education as an intern for The Snyder Group.

A FEW SUCCESS STORIES



130 Crab Cay Way, Jupiter, FL 33458 \$750,000 list price \$740,000 sale price 3 Days



180 Manor Circle, Jupiter, FL 33458 \$969,000 list price \$949,000 sale price 34 Days



167 Manor Circle, Jupiter, FL 33458 \$850,000 list price \$840,000 sale price 3 Days



226 Porgee Rock Place, Jupiter, FL 33458 \$650,000 list price \$636,000 sale price 3 Days



Jupiter, FL 33458 \$529,000 list price \$520,000 sale price 20 Days



139 Porgee Rock Place, Jupiter, FL 33458 \$589,000 list price \$580,900 sale price 24 Days



123 Behring Way, Jupiter, FL 33458 \$599,900 list price \$595,000 sale price 24 Days



340 Rudder Cay Way, Jupiter, FL 33458 \$829,000 list price \$820,000 sale price 17 Days



124 Whale Cay Way, Jupiter, FL 33458 \$650,000 list price \$628,000 sale price 20 Days



238 Porgee Rock Place, Jupiter, FL 33458 \$644,000 list price

\$644,000 list price \$622,500 sale price 24 Days



435 Rudder Cay Way, Jupiter, FL 33458 \$965,000 list price \$945,000 sale price 9 Days



131 Steeple Circle Jupiter, FL 33458 \$735,000 list price \$720,000 sale price 59 Days

Testimonials

"Thanks so much to Dylan Snyder and his team for the super quick sale and totally smooth transaction associated with our home in Jupiter. Because we were out of state sellers, we had to rely on Dylan and his crew for clear and frequent communications and updates. From the beginning, Dylan was a man with a plan, and he got the job done. I would highly recommend this group and look forward to using Dylan on future transactions. Thanks again!"

Jo & Bill Fleischaher, AZ

hint of an offer. We decided to look for a realtor that would market our condo more aggressively. We came across Dylan Snyder and the Snyder Group and were very impressed with their website. After speaking with Dylan Snyder we felt we had found someone that was very knowledgeable and used the marketing skills that could produce the results we wanted. Immediately we saw an increase in showings and within one month our condo was Sold!"

"We had our condo on the market for nine months and had no

Jennifer Lance, FL

"My wife and I were very impressed with Dylan Snyder. Unlike many other realtors, he displayed a genuine caring and patience with us. Never in any way did we feel pressured to make regretful decisions. Much time was spent not only finding us the right home, but also the right community. It was soon clear that their primary goal was to get us a great price. And he did. We are very thankful we found Dylan and his team."

Seth & Meling, FL

Testimonials

"Dylan Snyder is the most professional agent we have ever dealt with in twenty three years of buying and selling property. From the onset of calling him after reading his professional brochures he immediately made arrangements to meet with us and assess our home. He suggested a few minor tweaks such as pressure cleaning driveway and planting some flowers and renewing mulch and he contacted the resources and had then handled. Any time we had a question he promptly responded back and gave us very good advice. I am so impressed with his knowledge and ability I would recommend him to family and friends without hesitation."

Linda Loizzo, FL

- •
- . .

"When my wife and I met you we were concerned our home would not sell in this market. Our home was listed with another broker for 11 months, and we had few showings and no offers, then your team came to the rescue. Shortly after signing up, a great photo shoot was completed and a virtual video tour was posted on our own website that showcased our beautiful home. The difference in sales traffic was immediate, and we were able to close the sale very near the asking price within 60 days. Congratulations to you and your team for a job well done. It's amazing what being with the right team can do!"

Robert Saunders MBA & Nanette Saunders, CFP

"I continue to work with Dylan Snyder because of his intimate knowledge of the local real estate market and because of his professionalism and dedication to their client. I have recommended him to others because I want others to have the same positive experience that I have had."

Tim & Dorian Germain, VA

Testimonials

"Dylan is a true expert in the real estate industry. He sold our home in less than 45 days from initial contact to list to final closing date. His knowledge of the market in Florida is outstanding. He is ethical, honest and trustworthy. He is very effective in all communication outlets. He went above and beyond by not only selling our home but also assisted the new buyer with many questions regarding the home. He is an outstanding agent. I would recommend him to anyone looking to buy or sell in the market."

Shannon Nazario, FL

- . .
- . .

"Dylan Snyder of The Snyder Group is an outstanding Realtor. Dylan and his team came through for us in a big way. He was always professional, friendly and ready to give solid advice on pricing, marketing, and the local market. Dylan's responsiveness was outstanding, and even though he has a great team behind him, he was almost always the one to call us back personally, attend open houses, and attend showings. In the end, he helped us negotiate an excellent price with our Buyers and made the process very easy. My wife and I give him our highest recommendation and would recommend to friends.

Eric and Jerrica C., Palm Beach Gardens, FL

Having dealt with Dylan Snyder and his associates in the past, I didn't hesitate to ask his help in selling my condo recently. I've referred others to Dylan in the past and not only will continue to do so but if I make another purchase in south Florida, I will again be guided by his professional opinion. He's a true asset to the real estate industry in Palm Beach County. In this last transaction, his team is especially helpful. They anticipated my questions and thoroughly addressed any and all of my concerns in a thoroughly professional manner. I very much appreciated the thoroughness and genuine interest. Using Dylan Snyder and his team to sell my condo was an outstanding choice in every regard. They made selling my property simple and stress-free."

Cliff C., NY

• • • • • •

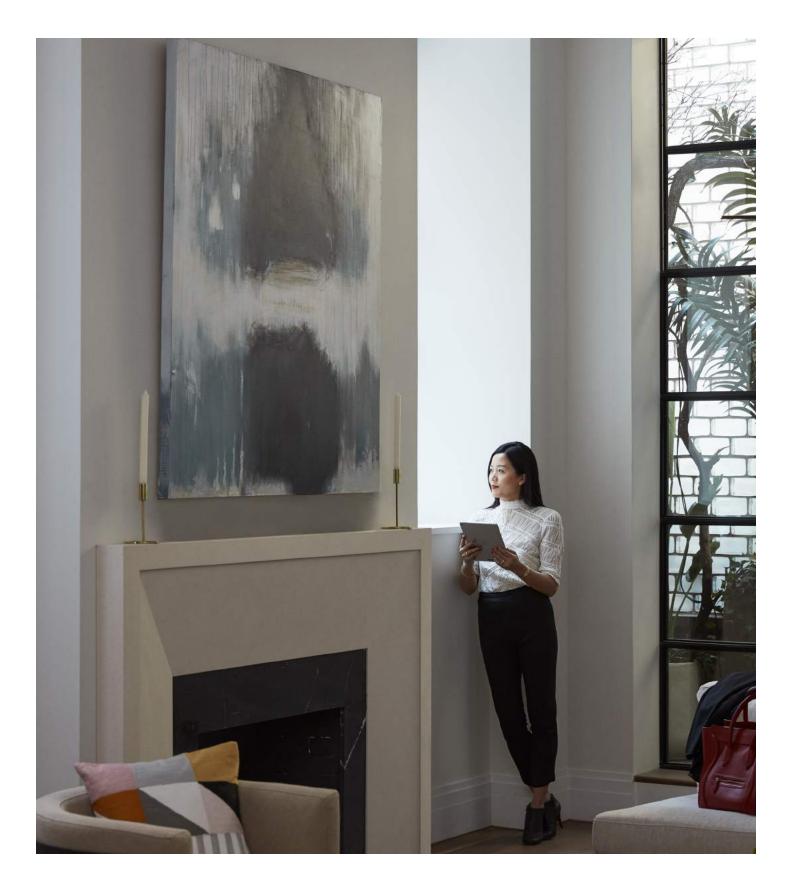
Representing Your Home

How I'll seamlessly manage every facet of your sale

Your Transaction Timeline

Backed by a proven process, Compass listings spend 19 fewer days on market than the industry average. A swifter sale means a more seamless seller experience and greater value for you.

1-2 Days	1-2 Days	1-2 Days	1-2 Days
1	2	<u>'</u>	1
.	_	. .	T
Position	Prepare	Launch	Market
Evaluate comparable homes Analyze market trends Competitively price Discuss closing costs	Marketing strategy Listing preparation (staging, floorplan, photography) Inspections Surveys Client questionnaires	Pre-marketing and Coming Soon List your home Launch personalized marketing campaign Networking	Print and digital advertising Print collateral Targeted mailers and email campaigns Sponsored social media ads
1-2 Days	1-2 Days	1-2 Days	1-2 Days
_	1	_	
5	6	<i>(</i>	8
Show	Update	Negotiate	Escrow
Broker events Open houses Lead follow-up Gather prospective buyer feedback	Client progress reports Listing statistics Price assessment	Negotiate Terms Contingency removal We are under contract	Collect escrow deposit Buyer schedules home inspection Negotiate inspection issues Oversee appraisal Oversee Buyer's loan process
1-2 Days	1-2 Days	_	
	10		
9	IU		
Close	Close		
Confirm all numbers are correct Have your belongings out the morning of closing Huge congratulations and celebrations are in order	Sales report		

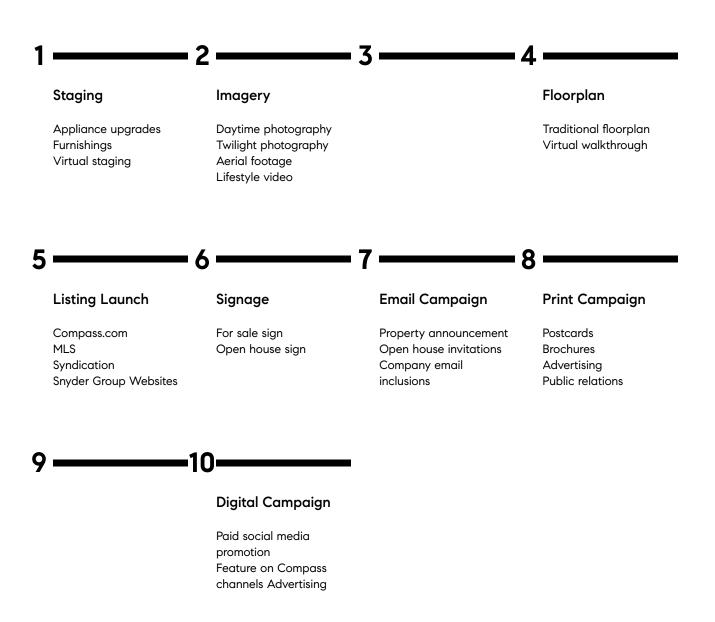


Representing Your Home

Marketing Your Property

Your Marketing Timeline

Working with our in-house marketing and advertising agency, I will target the right audience across the most effective channels through cohesive branding — all to elevate the style and story of your home.



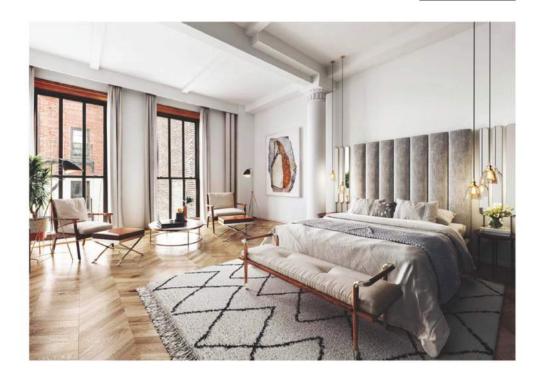
Staging

When prospective buyers evaluate a home, they seek a space that they can make their own. A few simple shifts can dramatically impact your listing's perceived appeal.

Before



After



. .

. .

Photography

Proponents of powerful imagery, Compass invests in visuals editors, creative producers, and the industry's most respected photographers to capture your home's finest selling points.





Our photographers' work has appeared in such publications as:

dwell The New york Times

AD THE WALL STREET JOURNAL

EDECOR TOWN&COUNTRY

Pre-Marketing Your Home

Drive buyer interest and buzz with Compass Coming Soon, which affords prospective buyers a glimpse of your home before it officially comes on the market.

Sell your home faster

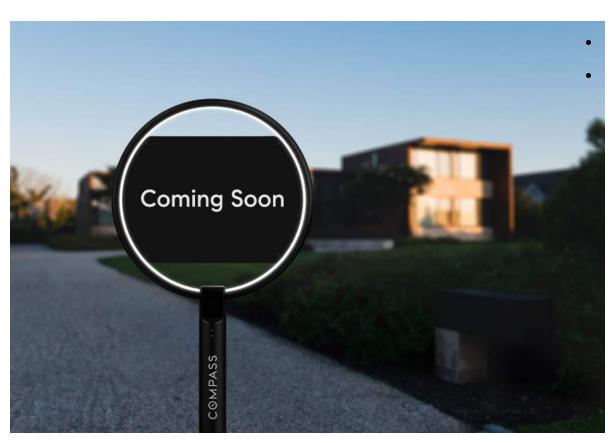
Listing your property first on Compass Coming Soon can build anticipation among potential buyers, drive up its value, and shorten the sales timeline.

Get twice the exposure

Coming Soon creates two separate opportunities to launch your property: First on Compass.com, and then later when the listing goes live on the MLS and aggregate sites.

Get feedback, fast

Testing the market with Coming Soon helps your listing to perform even better, once it opens to the public. You'll gain invaluable insights on pricing, photos, and positioning.



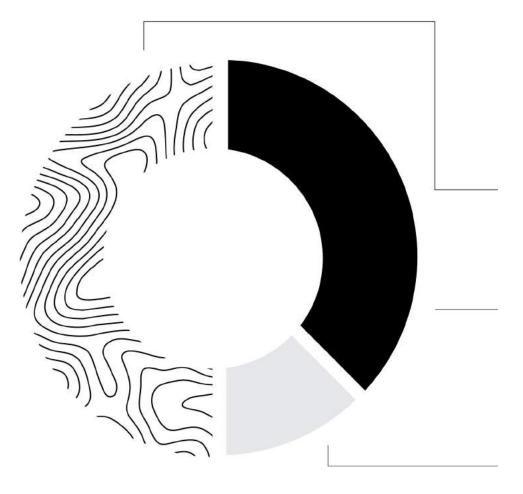
Compass is a licensed real estate broker. All material herein is for informational purposes only, was compiled from sources deemed reliable but is subject to errors and omissions. Compass makes no representation or guarantee that Coming Soons are available in your region, or that its use will result in the benefits described herein. This is not intended to solicit property already listed. Equal Housing Opportunity.

Sourcing Your Buyer

The next owner of your home could be searching for properties anywhere. That's why I'll pair predictive data with a multifaceted marketing plan — to ensure your listing is seen by each and every prospect.

• •

•



51%

Buyers who found their home online

30%

Buyers who found their home by working with a dedicated buyer's agent

19%

Buyers who found their home via signage, networking, print ads, or other method

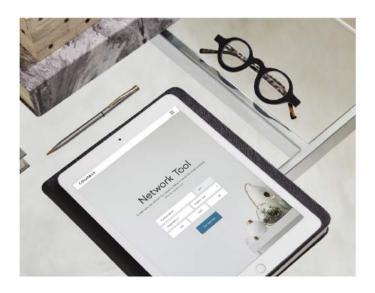
Source: National Association of Realtors, 2018

• • •

. . .

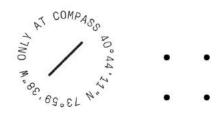
Networking Capabilities

Aided by state-of-the-art Compass technology, I'm strategically connected to the market's entire brokerage community.



Unprecedented reach

Using the Network tool, I can analyze your property across 350+ parameters to determine similar sold listings, identify the right brokers, and correspond with ideal prospective buyers through a series of email campaigns and targeted outreach.



Innovative Signage

Illuminating and interactive, our reimagined real estate sign engages prospective buyers and surfaces the most resonant information regarding your listing.

Thanks to a partnership with Waze, your home could be featured as a desirable property for sale when Waze users are in range.

Motion and proximity sensors prompt a soft glow when activated to provide listing details with better visibility.

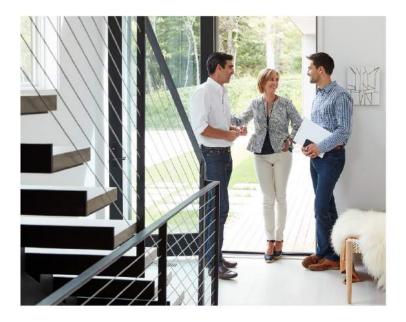
In-range Compass app users will receive a push notification with your listing details; non-users can simply scan the QR code to find out more.





Open House Events

There's no better way for buyers to experience a home's merits than in person. Our seamless, well-conceived open houses invite them to truly connect with the space.



•

•

45%

The percentage of buyers who attend open houses over the course of their search process

Print Materials

Every single Compass marketing piece — from multipage brochures to custom mailers to open house handouts — creates a cohesive story around your property and elevates it to luxury status.

Formats

Postcards

Notecards

Bi-folds

Mailing Brochures

Tri-folds

Gate-folds



Digital Presence

At the forefront of modern marketing, Compass takes a multi-pronged approach to the digital promotion of your property.

. . .

. . .

. . .



MANSION GLOBAL

R

The New Hork Times

THE WALL STREET JOURNAL

Ytrulia

全Zillow

COMPASS

1.9M+ 15K 800+

Average monthly page views on Compass.com, where your property's critical selling points are presented via an intuitive, searchable platform Luxury agents worldwide who receive our monthly Compass Connect newsletter featuring our highest-end exclusives Partner websites to which your listing is automatically syndicated for maximum digital coverage

Social Presence

In addition to community and industry connections, my network extends to the digital sphere. By investing in stunning images, serviceable tips, and intelligent targeting, I've cultivated a thriving social media following — all the better to broadcast your listing.

5k

Number of followers

7k

Number of likes

3k

Average reach per post

f

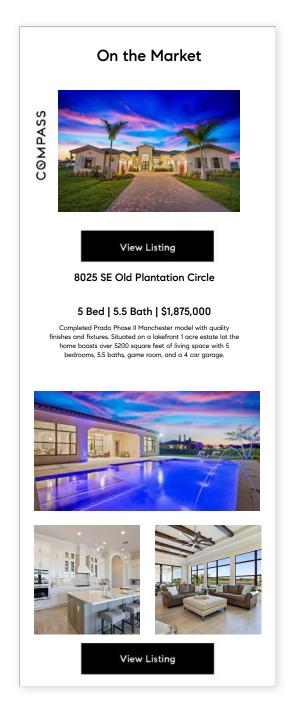
facebook.com/snydergroup

🗗 iı

instagram.com/snydergroup

Email Marketing

Communication plays a critical role in the swift and successful sale of your home. Compass pairs well-designed email design with data-driven targeting to ensure your listing arrives in precisely the right hands.



Eye-catching design

Our crisp, clean aesthetic beautifully frames your images and listing details.

Intelligent targeting

A variety of layouts lends itself to both consumer-facing and broker-facing messaging.

Mobile optimization

With so many buyers viewing email on their phone, our scrolls are designed for both platforms.

-
- • •
- • •

Your Media Plan

Your property deserves an advertising strategy as unique as it is. Employing print, digital, and social channels, here's how we'll effectively reach your prospective buyer base.

Туре	Description	Notes	
Print	Direct Mail	Direct mail with all of the important property details and property sheets. Targeted to buyers that are most likely to purchase your home.	
Print	Wall Street Journal	With 65% of its readership generating \$250,000+ in HHI, we'll be able to reach qualified buyers with confidence.	
Print	New York Times	With 65% of its readership generating \$250,000+ in HHI, we'll be able to reach qualified buyers with confidence.	
Print		With 65% of its readership generating \$250,000+ in HHI, we'll be able to reach qualified buyers with confidence.	
Digital	Wired	This site's traffic has climbed 100% YoY, representing high visibility at a great value.	
Social	Instagram	As a primarily visual platform, Instagram will allow me to show off your home's most compelling features.	

Advertising

Our in-house media team has fostered relationships with key print and digital publications. Based on your buyers profile, I'm able to craft an effective, targeted campaign strategy unique to your listing.



Driving Traffic to your Listing

We attract prospective buyers to Compass.com, then leverage their site activity and saved preferences to position your listing in front of the right audience.



Your prospective buyer decides they're interested in purchasing a property.

They arrive on Compass.com via paid ads on Google or Facebook, social media, press coverage, or organically.



3

Once on the Compass site, they determine their search criteria, including price point, neighborhood, and desired layout

We track these browsing preferences and use them to form your listing's buyer profile.

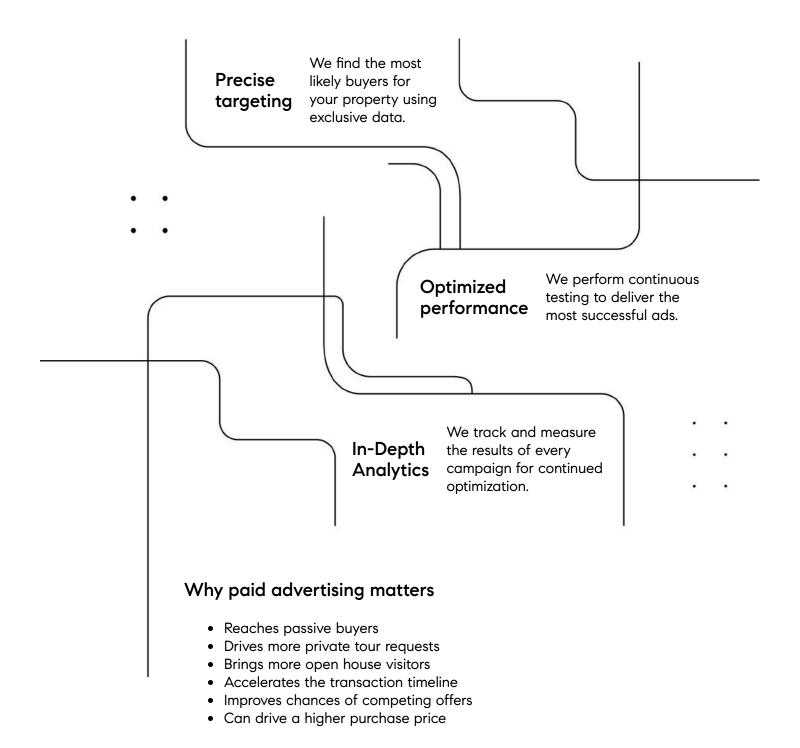


5

We then deploy digital listing campaigns, targeting users based on these characteristics.

Intelligent Digital Marketing

We can promote your listing on platforms like Facebook and Instagram, using data and industry experience to showcase your property to the right people at the right time.



Global Presence

Owing to a considered geo-targeting strategy, Compass listings have a digital presence in over 50 nations around the world.



3.8B

Our international impressions per year

51

Countries to which Compass syndicates listings 1.7M

Unique international users on compass.com per year

78

International real estate syndication portals

1.8M

Potential international social impressions each year

Overseas Partnerships

Recognizing that your buyer may be sourced abroad, Compass has forged connections with the key digital real estate destinations on every continent.







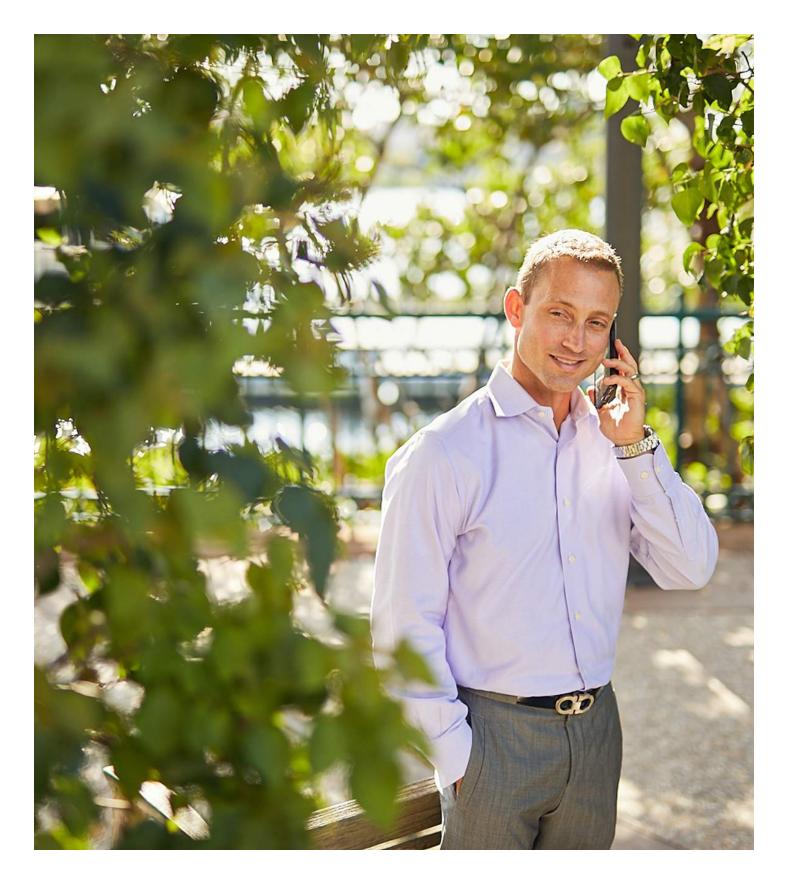
Ikeria.com homesales.com.au realestateworld rentbuy.com.au willhaben.at imot.bg realestate.com.kh kangalou.com icasas.cl fang.com sodichan.com icasas.com.co city24.ee housingparadise.com acheter-louer.fr cotelittoral.fr

immostreet.com seloger.com zezoom.fr sz-immo.de xe.com property852.com 99acres.com rumah123.com homehippo.com myhome.ie propertysteps.ie homeglobally.com immobiliare.it realestate.co.jp buyrentkenya.com city24.lv

city24.lt immotop.lu go853.com iproperty.com.my icasas.mx mubawab.com selektimmo.com shweproperty.com privateproperty.com.ng propertyindex.com.ng zameen.com hausples.com.pg iproperty.com.ph myproperty.ph persquare.com.pg domy.pl

morizon.pl oferty.net kamicasa.pt magazinuldecase.ro arkadia.com arkadia.com domofond.ru senegalcity.com imovina.net iproperty.com.sg reality.sk persquare.co.za privateproperty.co.za globaliza.com kamicasa.com pisos.com immostreet.ch

darproperty.co.tz
thailand-property.com
thailand-property-gate.com
sokna.tn
emlaktown.com
bayut.com
rightmove.co.uk
bestpropertiesoverseas.co.uk
edenway.co.uk
thehouseshop.com
zezoom.co.uk
mesto.ua
bestpropertiesoverseas.com
realtyindexer.com

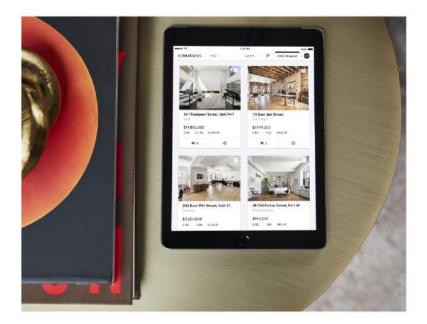


Representing Your Home

Supporting Your Sale

How will I monitor the market?

Called the Pinterest of real estate, Collections allows us to track the local landscape for the duration of your sale in a centralized, visual space.



Collections

Together, we can keep a close eye on homes similar to yours, keeping tabs on the competition in order to make strategic decisions based on price and status updates.

.

. .

.

How will I assess our strategy?

Using our digital dashboard, I can remain fully accountable for the key metrics you need to know and deliver regular performance updates throughout the selling process.

Insights

The Insights dashboard grants me access to real-time data about your listing's traffic, so I'm able to refine marketing and pricing strategy and discover new lead-generation opportunities.





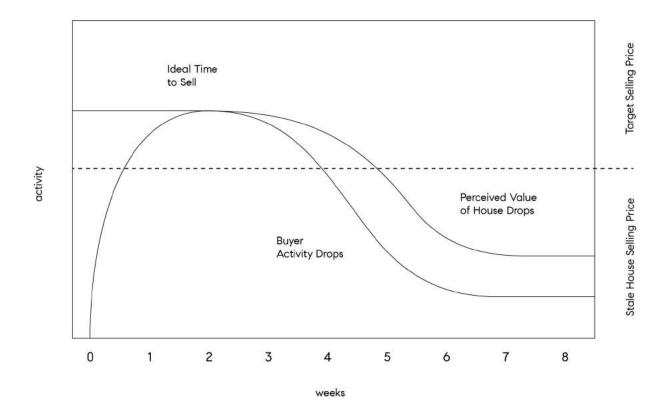


Representing Your Home

Analyzing the Market

Pricing Your Property

Intelligent pricing is among the most crucial determinants of a successful sale. By considering both timing and value, I'm able to strategically assess your home and price it for maximum impact.



80%

The percentage of buyers who purchase their home at its fair market value

7 Days

The period of time during which your home receives peak attention once it's been listed

9%

The average percentage below market value that homes sell for after 24+ weeks on the market

• •

How should we price your property?

After analyzing your property as well as comparable properties currently on the market, recent sales, and comparable properties that failed to sell, I've determined that your property will sell most swiftly and successfully at the following price.



Recommended listing price

\$1,999,000—\$2,250,000

Agent's Notes

Agnis rem fugiam nulpa non dendign isquationet mi, odis tempedi corepratio excerferibea soluptati optiate mpostibus ese in porecuptas rerrorrum quaes.

Closing Costs

From your attorney to the title company, there are a number of costs to anticipate throughout the selling process. Here are the standard fees you can expect to incur.

Туре	Fee	Estimated Cost
Broker	Broker	6%
Bank	Document Preparation Fee	\$450-\$700
Attorney	Your Attorney	Consult your attorney (~\$2,500+)
Title	Title Insurance	Promulgated
Government	Doc Stamps on Deed	\$0.70 per hundred
Recording & Closing	Pick up/Payoff Fee to Title Closer	\$250-\$500

/////////\\\//////\\\////\\\/////// ////\\\ \ / / / / / \ \ \ \ / / / / \ \ \ \ ////////\\\//////\\\///\\\/////\\ ///////\\\\/////\\\\\////\\\\/////\\\ ////// ////\\\ **Discovering Compass** / / / / / / / //////// //////// How we're building the first modern real estate platform //////// ////\\\ /////// \\\////\\\\\\////\\\ /////////\\\///////\\\////\\\////// //////\\\\///////\\\/ /////\\\\//////\\\/ /////\\\\\/////\\\\\\\\///\\\ \ / / / / \ \ \ \ \\\\\\\/////\\\\\\\\\\\///\\\

The Compass Advantage

Compass takes a tech-driven, personalized approach, combining a collaborative agent community, in-house creative agency, and the industry's most tenured leadership team.



#1

Our rank as the nation's largest independent brokerage

\$6.4B

Our company valuation, with \$1.5B in financing raised 1.9M +

Average monthly page views on Compass.com

40K+

Transactions closed across the country in 2018

Our leaders hail from the world's most innovative companies:





Google

facebook.



CONDÉ NAST

ĽORÉAL

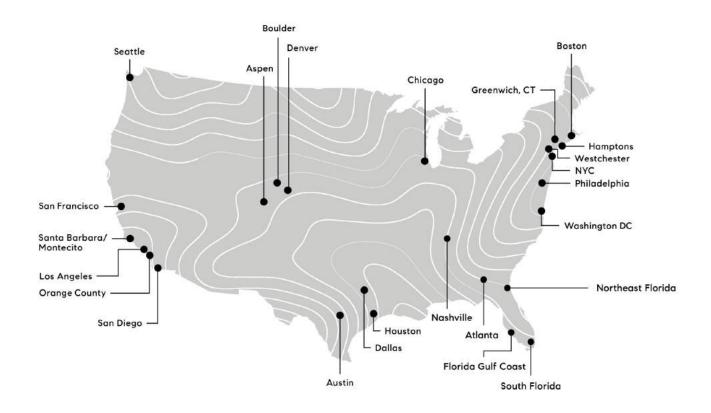
ROLEX

Neimau Marcus

TIFFANY & CO.

A Nationwide Network

Since our launch in 2012, we've been simplifying the real estate process one community at a time. Today, we have more than 300 offices extending from coast to coast.



12k+

120+

Number of Compass agents nationwide

Number of Compass markets

300+

\$45B+

Number of Compass offices Total sales volume to date

*Compass 2018 sales volume is reflective of partnership with Pacific Union and Alain Pinel. Source: REAL Trends 2019

Discovering Compass

National Rank

In just six years, Compass has swiftly ascended to become the nation's #3 brokerage by volume and the #1 largest independently owned brokerage.*

Rank	Company	Sales Volume
01	NRT LLC	\$176B+
02	HomeServices of America, Inc.	\$135B+
03	Compass	\$45B+
04	Douglas Elliman Real Estate	\$28B+
05	eXp Realty	\$19B+
06	Hanna Holdings	\$16B+
07	HomeSmart	\$12B+
08	William Raveis Real Estate, Mortgage, and Insurance	\$11B+
09	Keller Williams Realty, GO Management Offices	\$9B+
10	@properties	\$9B+

#1

Largest Independent real estate brokerage*

#3

Real estate brokerage in the nation

. . .

^{*}Compass 2018 sales volume is reflective of partnership with Pacific Union and Alain Pinel. Source: REAL Trends 2019

Compass Cares

As we work to help everyone find their place in the world, Compass Cares empowers agents and employees alike to support meaningful causes right where it counts most: at home.

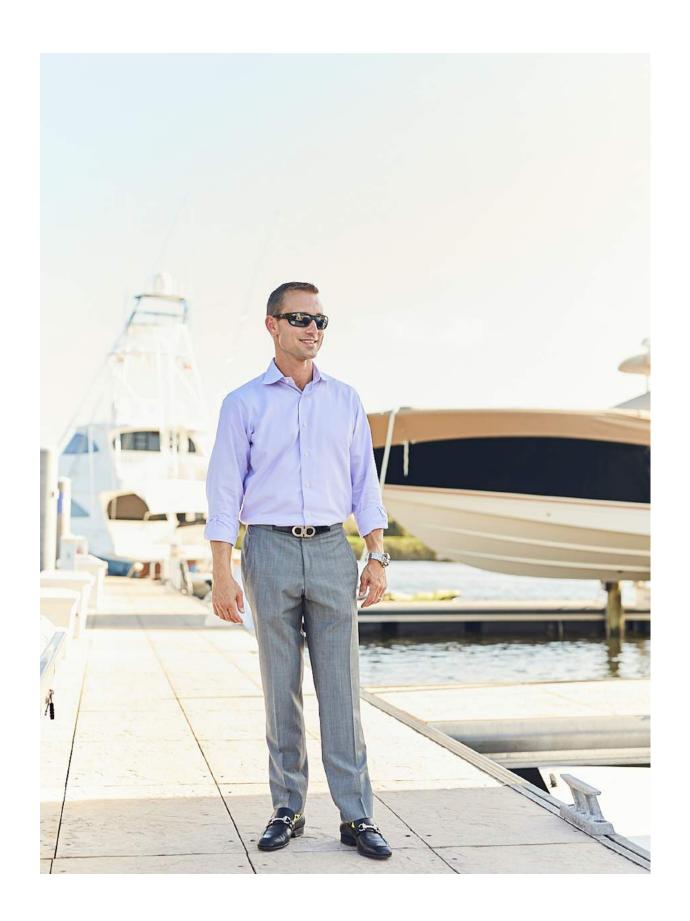


. . .

How does it work?

. .

Compass Cares aims to contribute \$10M in funds and skills-based volunteering to local organizations in 2019, with 100% of real estate transactions resulting in a donation to the community.



COMPASS